

From: [Geist, Laura \(DHHS\)](#)
To: [Thomas A. Lang, Esquire - Comcast](#)
Cc: [Clifford W. McKeown](#)
Subject: RE: Real Alternatives Michigan Preg and Parenting Support Svcs Program Expenses for May 2017
Date: Thursday, October 5, 2017 2:51:00 PM

Tom,

MDHHS does not have a 10% administrative cost maximum in our agreement. We have a 10% indirect expense maximum. If your agency can directly account for the expenditures, then you can include those administrative costs as direct expenditures.

Maybe we need to have a phone conversation about this. Is there a good time we could speak? I have a meeting today from 3 - 4, but I am available after and most of tomorrow.

Laura

Laura Geist
(517) 241-3932
GeistL1@michigan.gov

-----Original Message-----

From: Thomas A. Lang, Esquire - Comcast [<mailto:ra-operations@comcast.net>]
Sent: Thursday, October 5, 2017 1:07 PM
To: Geist, Laura (DHHS) <GeistL1@michigan.gov>
Cc: Clifford W. McKeown <ra-finance@comcast.net>
Subject: Re: Real Alternatives Michigan Preg and Parenting Support Svcs Program Expenses for May 2017

Yes, because under the contract we have a 10% Administrative Cost Ratio maximum. We need to be able to show that in the budget. Always works this way in every state.

On 10/5/17, 12:58 PM, "Geist, Laura (DHHS)" <GeistL1@michigan.gov> wrote:

>Tom,
>
>MDHHS makes no distinction between direct expenses. Whether those
>expenses are administrative or service delivery, all direct expenses
>should be included within the budget details.
>
>The form that MDHHS uses allows your agency to reflect all direct
>expenses that are applicable to this grant program.
>
>I understand what you are saying about how you have done things in the
>past. However, this is not something that we would normally include in
>a grant. Can you help me understand why your agency feels it is
>important to note which expenses are administrative in nature?
>
>Thank you,
>Laura
>
>
>Laura Geist
>(517) 241-3932

>GeistL1@michigan.gov
>
>-----Original Message-----
>From: Thomas A. Lang, Esquire - Comcast
>[\[mailto:ra-operations@comcast.net\]](mailto:ra-operations@comcast.net)
>Sent: Thursday, October 5, 2017 12:37 PM
>To: Geist, Laura (DHHS) <GeistL1@michigan.gov>
>Cc: Clifford W. McKeown <ra-finance@comcast.net>
>Subject: Re: Real Alternatives Michigan Preg and Parenting Support Svcs
>Program Expenses for May 2017
>Importance: High
>
>Laura -
>
>Kevin, Cliff and I met to discuss this problem. We had the identical
>issue at the outset of the last contract. We worked this out then and
>it was agreed that we could use the format that we recently also
>submitted to you, for the following very important reason.
>
>If we use the form that you propose, there is no breakdown between
>Admin and Services. If you just go through and try to figure which
>could be Admin and which could be Services, we would be instantly
>breaching the contract as the Admin Cost Ratio would look like it's
>27.61%, even though that doesn't reflect reality!
>
>If the form you propose is the only one that can be used, we would need
>to have the ability to have one set titled, "DIRECT EXPENSES - ADMIN"
>and one set titled, "DIRECT EXPENSES - SERVICES". Is that possible?
>
>Thank you!
>Tom
>
>On 10/4/17, 5:20 PM, "Geist, Laura (DHHS)" <GeistL1@michigan.gov> wrote:
>
>>Hi Tom and Cliff,
>>
>>There are items in your proposed budget that do not belong in the
>>Contractual category. Contractual is intended for agencies and
>>individuals that work on the programmatic scope of the project. The
>>legal consultant, database consultant, accounting, and equipment costs
>>all belong in the Other Expenses category.
>>
>>I have updated the budget in EGrAMS. Please review and let me know if
>>you have any issues.
>>
>>Thank you,
>>Laura
>>
>>
>>Laura Geist
>>(517) 241-3932
>>GeistL1@michigan.gov
>>
>>-----Original Message-----
>>From: Thomas A. Lang, Esquire - Comcast
>>[\[mailto:ra-operations@comcast.net\]](mailto:ra-operations@comcast.net)
>>Sent: Tuesday, October 3, 2017 3:18 PM

>>To: Geist, Laura (DHHS) <GeistL1@michigan.gov>
>>Cc: Cliff <ra-finance@comcast.net>
>>Subject: Re: Real Alternatives Michigan Preg and Parenting Support
>>Svcs Program Expenses for May 2017
>>
>>Laura -
>>
>>Cliff completed the budget and I am attaching it here for your review.
>>I am forwarding it since Cliff's email's are apparently being blocked
>>or redirected to a spam folder for some reason.
>>
>>If you have any questions on the budget, please contact Cliff directly
>>at:
>>(717) 541-7833.
>>
>>Thank you!
>>Tom
>>
>>On 10/2/17, 8:49 AM, "Geist, Laura (DHHS)" <GeistL1@michigan.gov> wrote:
>>
>>>Hi Cliff,
>>>
>>>The attached Excel document should assist you in completing the
>>>detailed budget.
>>>
>>>Thank you,
>>>Laura
>>>
>>>
>>>Laura Geist
>>>(517) 241-3932
>>>GeistL1@michigan.gov
>>>
>>>-----Original Message-----
>>>From: Thomas Lang [<mailto:ra-operations@comcast.net>]
>>>Sent: Friday, September 29, 2017 5:25 PM
>>>To: Cliff <ra-finance@comcast.net>
>>>Cc: Geist, Laura (DHHS) <GeistL1@michigan.gov>
>>>Subject: Re: Real Alternatives Michigan Preg and Parenting Support
>>>Svcs Program Expenses for May 2017
>>>
>>>Here's what it said, ³Ms. Geist,
>>>Would you be able to send us a template that we can fill in ourselves
>>>of the form you sent us earlier today, the form ³Budget Detail for
>>>Pregnancy and Parenting Support Services Program 2018?
>>>Thanks.
>>>Cliff²
>>>
>>>Tom
>>>
>>>
>>>
>>>Sent from my iPhone
>>>
>>>> On Sep 29, 2017, at 2:48 PM, Cliff <ra-finance@comcast.net> wrote:
>>>>
>>>> Ms. Geist,

>>> Would you be able to send us a template that we can fill in
>>>ourselves of the form you sent us earlier today, the form ³Budget
>>>Detail for Pregnancy and Parenting Support Services Program 2018?
>>> Thanks.
>>> Cliff
>>>
>>
>
>